

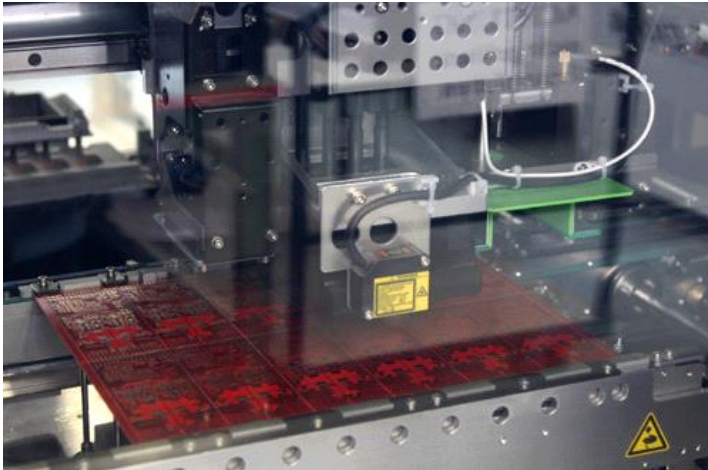
Welcome to the beroNet partner program

Presentation of beroNet's products



About beroNet

Cloud Managed VoIP Gateways and Appliances



Since 2002, beroNet has been creating VoIP access technologies and has become the European leader in this field.

beroNet products are all designed and made in Germany



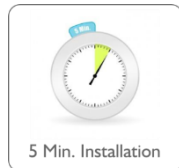
Nick Galea, CEO at 3CX: “ beroNet is an important partner of 3CX. Their engineering excellence has been proven in many joint deployments where 3CX and beroNet were able to deliver a cutting edge and reliable PBX solution for customers world wide. “

beroNet's Philosophy

An easy and fast access to the VoIP



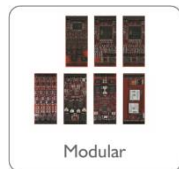
Manage and control all your VoIP gateways via Cloud: update, back-up, automatic tasks, etc.



beroNet gateways are very easy to use. The intuitive WEB interface is the same for all the technologies.



beroNet gateways are totally open and therefore compatible with any telecommunication equipment



Create the gateways of your needs thanks to the beroNet modularity. Choose and combine ISDN, analog and GSM modules.

Modular Technology

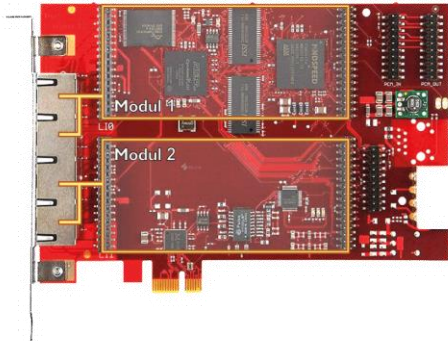
Create the gateway of your choice



BRI, PRI, FXO, FXS, GSM.

The beroNet gateways, cards and appliances are all built the same way and offer 2 module slots. beroNet partners and clients have the possibility of choosing the technologies they want and to create the product which fits their needs the most.

Add or combine ISDN, analog or GSM technologies to beroNet VoIP gateways, cards and appliance.



beroNet VoIP Gateways

Easily access the VoIP world



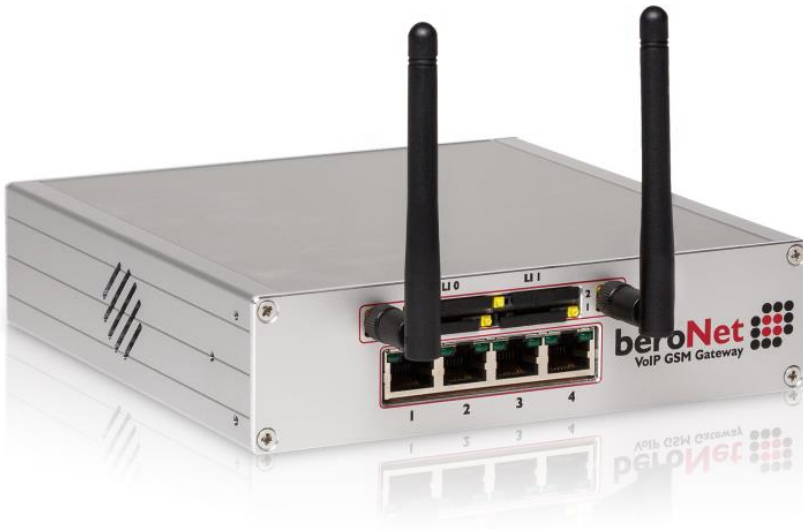
Modular. Cloud. 19". Aluminium.

The beroNet VoIP gateways are highly compatible solutions enabling carriers and integrators to route GSM, analog and ISDN calls to VoIP and vice versa. Compatible with all VoIP codecs, the beroNet gateway is the optimal product to create a unified communication solution.

The 19" rackable robust aluminum housing fits perfectly in any telecommunication rack solution.

beroNet VoIP Gateways

Easily access the VoIP world



GSM. SMS. Outlook. API.

The beroNet GSM VoIP gateway is available with 2 or 4 SIM slots. It enables integrators to route calls to the GSM network or to use it as a SMS gateway.

The beroNet API enable our partners to add the SMS functions to their own applications. Finally, the free outlook plugin offers an fast way to send SMS directly from the email program.

beroNet VoIP Gateways

Easily access the VoIP world

Hotels, Hospitals, fax, Analog.

The beroNet gateway is also available as a 16 FXS VoIP adapter. The breakout box enables integrators and carriers to connect up to 16 analog end-points to it. This solution has been designed for hotels where numerous analog telephones need to be connected to the central IPBX. The easy configuration wizard makes the installation fast and easy.



16 FXS gateway

The Small Business Line

The VoIP gateway designed for 80% of the market

BRI and/or FXO and/or FXS

The Small Business line is composed of 8 different gateways offering the right amount of access technologies for small and medium sized firms. This full featured VoIP gateway with plastic housing fits the needs of 80% of the companies available on the market. The Small Business Line offers VoIP, ISDN and analog technologies up to 2BRI and 4 FXO.



Nicolas Nguyen, Direction of Infrastructure exploitation at Orange “We’ve easily installed beroNet gateways in our Cisco Unified Communications Manager environment thanks to the user friendly Web GUI. The gateway feature provided us a great value for money.”



 Made in Germany

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beroNet
Advanced VoIP Connectivity 

The beroNet PCI(e) cards

The world's only Plug and Play VoIP gateway cards

Plug & Play. Onboard CPU.

The beroNet PCI(e) cards are the ideal piece of hardware in order to create a hybrid VoIP appliance. Detected as a new network card, it is automatically manageable via its IP address. No additional driver is required. The onboard CPU takes care of all codec translation. The card is therefore connected to the IPBX via SIP which simplifies the maintenance of the software. The echo cancellation is directly integrated.



Sebastian Kaiser, CEO von Askozia “Our primary focus while building our new appliance was the uncompromising quality of its components. Only beroNet cards have the ability to meet this requirement.”

The beroNet Telephony Appliance

The complete VoIP solution made in Germany

One device for all your telecommunications

The beroNet Telephony Appliance is a complete VoIP solution. The preinstalled beroNet hypervisor enables to run simultaneously different solutions such as an IPBX and a firewall / router. This award winning, 19" rackable solution has been designed for telecommunications. It runs without any mobile parts, it is reliable, lasts long and has a low energy consumption (max 24W).



The beroNet Telephony Appliance

The complete VoIP solution made in Germany

M

4_{GB}
RAM

60_{GB}
SSD

L

8_{GB}
RAM

120_{GB}
SSD

XL

16_{GB}
RAM

240_{GB}
SSD

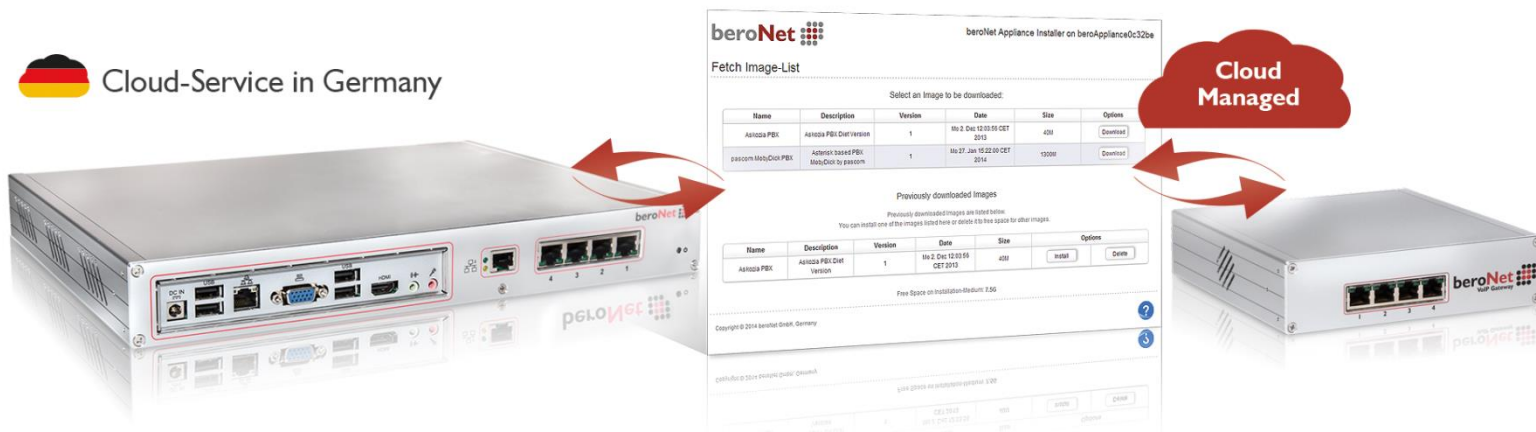


The beroNet Cloud

Remotly manage your VoIP gateways

Alarms. Back ups. SSH Tunnel.

The beroNet Cloud is a service enabling VoIP integrators and carriers to remotely manage their gateways and appliances from their favorite Internet browser. The beroNet devices send outgoing https requests to the Cloud. The connection is highly secured and there is no need to change the firewall or NAT.



The beroNet Cloud

Remotly manage your VoIP gateways

Project -
Project: project 1

LocationMap -


Device -

<u>008272</u>		9, avenue d'Italie
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Location -

Address: <u>2 avenue St Julien</u>	of <u>Client 1</u>	Update Location
Address: <u>9, avenue d'Italie</u>	of <u>AMBROISE</u>	Update Location

Firmware -

Version: 3.0-beta1	01.08.2014 11:19:18	Get Firmware
Version: 2.3-sp2	18.11.2013 17:38:24	Get Firmware

Overview of all the gateways

beroNet partners are always connected to their VoIP installation thanks to the beroNet Cloud. They immediately know when a problem occurs and can access all their devices as if they were onsite.

Back-ups, updates, application installations can also be scheduled.

The beroNet Partner Program

Benefits of the Partner Program?

- Free high level support
- Free access to the beroNet Cloud
- Better discount level at local distributor
- Free technical training
- Free sales training
- Priority access to beroNet newest firmwares and products



The beroNet Partner Program

How to become a certified beroNet partner?

1. Fill out the form received per E-Mail and get a cloud account
2. Get one training kit from your distributor
3. Follow the technical training
4. Get certified

beroNet
Cloud managed & monitored
VoIP Gateways and Appliances

Sie haben Fragen zu VoIP-Anlagen?
Wir beraten Sie gerne!
Ihr Kontakt bei beroNet:
030 259389-0
sales@beronet.com

Fragebogen für das beroNet Partnerprogramm

Um Sie als zukünftigen beroNet Partner bestmöglich bei Ihren Projekten unterstützen zu können, brauchen wir noch einige Angaben von Ihnen. Bitte füllen Sie das Formular aus und senden Sie es uns per Mail an sales@beronet.com

Ansprechpartner in Ihrem Unternehmen

Entscheider
Name: Mustermann
Vorname: Max
E-Mail-Adresse: max@firma.de
Techniker
Name: Bergmann
Vorname: Hanses
E-Mail-Adresse: hans@firma.de
Vertrieb
Name:
Vorname:
E-Mail-Adresse:

Ihr Kerngeschäft

☒ IT ☒ TK ☐ Software

Bevorzugte TK-Anlage

ICX
HFO
CAPS
Sonstige TK-, VoIP-, Fax Software? (GFI, CAPS, Tibi, Lynx,...)

TK-Installation im letzten Jahr

10
Geplante TK-Installationen im laufenden / nächsten Jahr

3
Bevorzugter Distributor

ADN

Vielen Dank für Ihre Unterstützung.

Kompatibel mit:

beroNet VoIP Gateway

Cloud Managed
Kompatibel mit jeder PBX
Modular & Flexibel
5 Min. Installation

3CX snom elastix
Asterisk fskaskia pascom

www.beronet.com

beroNet GmbH - the VoIP Experts - Friedrichstr. 231 - 10969 Berlin - FON: +49 (0)30 259389-0 - sales@beronet.com

Note: The training kit is the best way to get started with the beroNet products

The beroNet Partner Program

The beroNet training kit



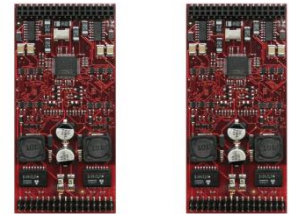
Modulares Gateway: BF400Box

+



Telephony Appliance L – BNTA20-L

+



2 2BRI/2FXS Modules

1.279,00 EUR (MSRP is 1908€)

The beroNet Partner Program

The certification

Once our technical team has checked the results of the technical training thanks to the full trace sent, the following advantages are offered:

- The beroNet partner Logo
- Direct support with manufacturer
- Leads of end customers
- A free access to the beroNet Cloud
- A minimum of 20% discount on the MSRP



We look forward to welcoming you as a new beroNet partner

Contact: sales@beronet.com
+49 30 25 93 89 0